

# CUSHMAN &

LIFE IS WHAT **WE** MAKE IT



**CUSHMAN &  
WAKEFIELD**

Iowa Commercial Advisors

As a global leader in commercial real estate services, we make the most of every opportunity life offers—for our people, clients, communities and planet. With nearly five billion

square feet of property under management and 50,000 employees in 60 countries, we make an impact around the world. Explore more at [cushmanwakefield.com](http://cushmanwakefield.com).

# WAKEFIELD



**CUSHMAN & WAKEFIELD**

**PRACTICE GROUPS**

# HEALTHCARE

The Cushman & Wakefield Healthcare Practice Group targets the dynamic real estate needs of healthcare clients across the continuum of service and real estate use, from urgent care facilities to medical office buildings. Expertise in the healthcare industry, combined with deep local market knowledge and strong relationships with health systems, physician practices and other healthcare providers, allows us to move quickly to meet our healthcare clients' needs. Multi-disciplinary teams help healthcare clients enhance patient care and accessibility, generate efficiencies across their platforms, and maximize the value of their real estate. Cushman & Wakefield's Healthcare Practice Group consistently delivers exceptional service, significant savings, and innovative strategies to our healthcare clients.

Our clients span the full range of organizations in the healthcare sector, and because no two healthcare real estate clients are alike, our approaches are tailored to their specific challenges.

- Academic Medical Centers
- Ambulatory Surgery Centers
- Chiropractic
- Community Hospitals
- Data Centers
- Dental
- Fitness
- Independent Hospitals
- Healthcare Developers
- Healthcare Real Estate Investors
- Healthcare REITs
- Physician Practices
- Physical Therapy
- Regional Health Systems
- Senior Housing
- Urgent Care Centers
- Veterinary
- Vision Care

## SERVICES AND EXPERTISE

Providing healthcare has never been more challenging, and real estate is playing an increasingly important role in both the successful servicing of patients and the ongoing strength of the care organization. As traditional models give way to the adoption of new reimbursement and care delivery models, Cushman & Wakefield's Healthcare Practice Group's 300+ members help clients:

- Develop and execute ambulatory strategies, including urgent care centers, free-standing emergency departments, and other patient-centered approaches
- Align their portfolios with their strategic plans and clinical direction
- Execute a process-driven approach to maximize the value of their portfolio
- Lease and manage their real estate portfolios
- Evaluate acquisition and disposition opportunities and prepare for future expansion
- Implement and manage compliance programs

## The Cushman & Wakefield Edge

### Depth of Knowledge

More than 300 real estate specialists drawn from a variety of real estate disciplines — including consulting, brokerage, project management, property and facilities management and valuation — help clients make decisions that enhance patient care and accessibility, generate efficiencies across their platforms, and maximize the value of their real estate.

### Consistent Delivery

We implement consistent, proven processes, operational procedures, financial accounting and reporting, and tenant services across a portfolio.

### Services Provided

- Strategic Advisory
- Property Management
- Engineering Management
- Portfolio Management
- Transaction Management
- Valuation and Advisory
- Investment Sales and Financing



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## ABOUT US

**40+**  
PROFESSIONALS

**15**  
AGENTS

**200+**  
CURRENT LISTINGS

**5M**  
SF MANAGED

## BACKGROUND, SCALE AND GEOGRAPHIC PRESENCE

Cushman & Wakefield Iowa Commercial Advisors is Iowa's premier real estate company, marketing and managing over 5 million square feet of retail, office, industrial, and multi-family property. We offer a full suite of real estate services including brokerage, property management, real estate consulting, investment acquisition, and project management. Our efforts at the local level have helped us emerge as a leader in Iowa's commercial real estate market, and our alliance with Cushman & Wakefield provides us with expanded resources and a global reach.

## OUR SERVICES



Brokerage  
Services



Property  
Management



Corporate  
Services



Maintenance  
Services



Investment  
Services



Tenant  
Representation

## DESIGNATIONS & PROFESSIONAL AFFILIATIONS



**SIOR**



**ICSC**



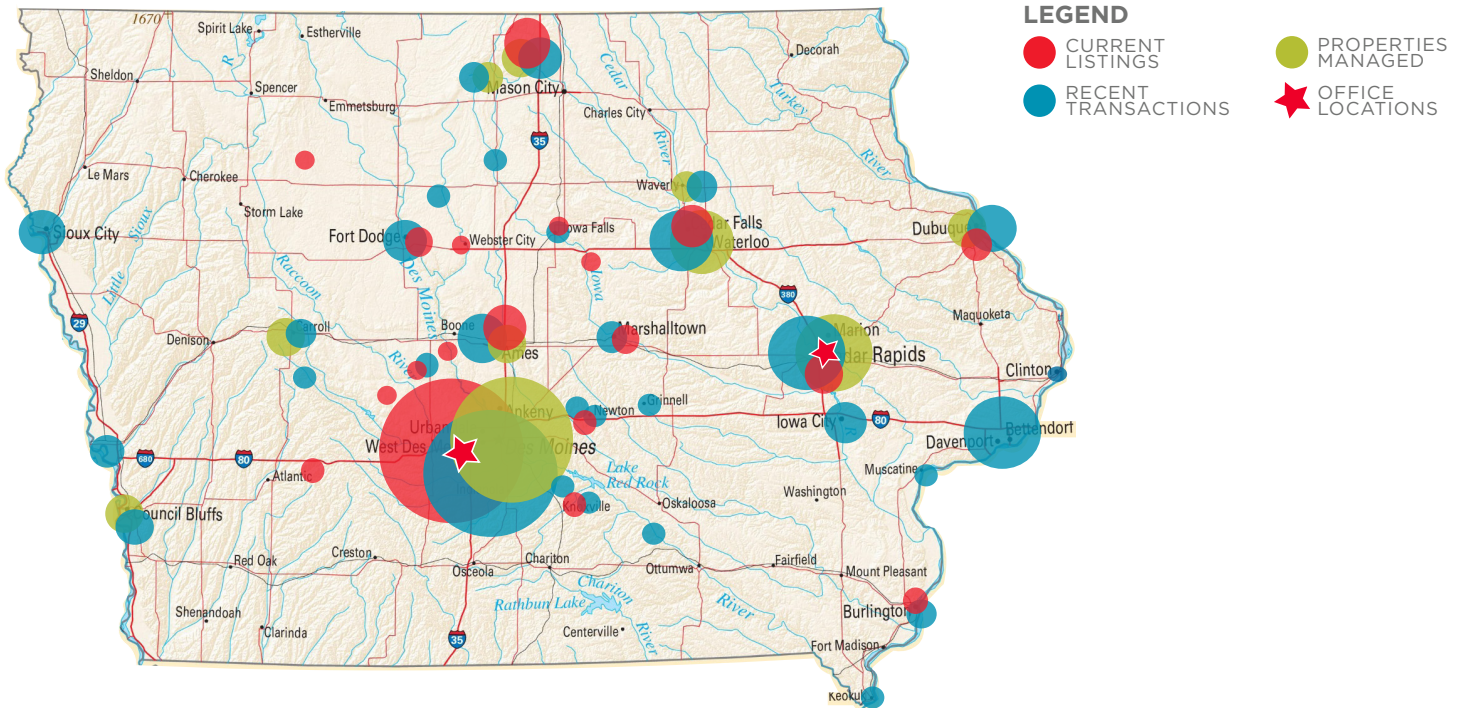
**Urban Land  
Institute**



**IREM**  
INSTITUTE OF REAL ESTATE MANAGEMENT



# OUR IOWA COVERAGE



## COMMUNITY INVOLVEMENT

- 1% of EVERY brokerage transaction is contributed to our philanthropy fund.
- \$150,000+ donated over the past 5 years. A sample of recipients is below.



## OUR ALLIANCE

We believe in action, results, and insight. As an alliance, it is our deep local knowledge and relationships paired with the global platform and resources of Cushman & Wakefield that grants us the ultimate tools to serve your real estate needs. Our clientele ranges from local entrepreneurs to Fortune 500 companies and everyone in-between. We work to build custom solutions backed by research and insight with the understanding that no two clients are alike. Operating as a unified team with Cushman & Wakefield we have the technology and market intelligence to secure a victory for you.

### AMERICAS

246  
Offices

35,600  
Employees

### EMEA

110  
Offices

5,400  
Employees

### APAC\*

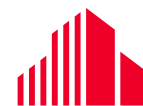
60  
Offices

9,000  
Employees  
\* including Greater China

# CONTACT



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